

Strengthening Trust & Collaboration

1

Using your Network Map, choose a relationship where there is some issue or dynamic you would like to clear up, resolve, or improve.

2

Using the trust graph, plot your perceptions of this person on each of the trust dimensions.

3

Prepare for your relationship conversation using the steps of the “Logjam Framework.”

4

In pairs: person A tell person B about the issue or dynamic between you and the person you have rated on the trust graph (“person C”).

5

What is person C like? Say a bit about person C’s style/mannerism, etc.

6

Person B: role-play person C. Person A: practice having a relationship conversation using the steps of the “Logjam Framework.”

7

Debrief! How was it to have a relationship conversation? What personal edges did you have to cross? Any feedback from person B to person A? Switch.