

Draw Your Network Map

1. Think about the main groups you are currently interacting with. For example, customer groups you are serving, stakeholders you engage with, people you report to, your team, etc. Put your name in the middle of the sheet and write the main stakeholder groups across the paper.
2. Fill out your map: For each stakeholder group, write down the names of the key people you are interacting with on a regular basis.
3. Create lines from your name in the middle to the various stakeholder groups and the names of the key people, depicting the current status of your relationships:
 - **One straight line:** some interaction
 - **Two straight lines:** regular, frequent interaction
 - **A broken line:** a relationship where there is some tension or dynamic that needs to be addressed for the relationship to function