

Ideal Network Map

Imagine your Network Map's future state: In twelve months you have a huge impact, power and influence. What would have happened on your network map to make that happen? What would have changed?

With that in mind:

1. Take a different color pen and make changes to create your ideal network map.
2. Compare your current against your Ideal Network Map. Identify gaps in where you spend your energy.
3. Who should you spend more/less energy with? Who do you need to draw closer? Are there missing relationships? Are there relationships in which I need to invest or de-invest or transform?
4. Focus on ten key relationships: which ten key relationships do you need to impact? Highlight those ten key relationships in your Network Map.