

Network Conversations

Within the ten key relationships you identified in the Ideal Network Map conversation, identify the type of conversation(s) needed for each key relationship. There are five types of relationship conversations:

With that in mind:

1. **Orientation:** where are we, who are we?
2. **Relationship:** clearing something, deepening our trust and understanding of each other so we can work together more effectively
3. **Action:** What are we going to do? How are we going to do it? Who is going to do it by when? Who are our stakeholders? Who do we need to engage and by when?
4. **Learning & Feedback:** appreciative, needs, what works and doesn't work, where and how I need you to do something different
5. **Innovation/Possibility:** if we were to work together, what would be possible for us? What could we create together or leverage off of each other to increase each of our value?